

“We have honoured the children of Adam; provided them with transport on land and sea; given them for sustenance things good and pure; and conferred on them special favours, above a great part of our creation....” **Al-Quran**



Monthly Journal In Memory of Seth Mohammad Iqbal

# SIALKOT DRY PORT TRUST SR/26



November 2013

Hon. Editor - Daud Ahmad Chattha M.A



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## Message by the Chairman



I am presenting herewith the quotes of an eminent Muslim scholar which he narrated almost hundred years ago. How true these quotes are for all times. We should ponder and mend our ways of life and social obligations by taking guidance from these narrations.

My friends and road fellows,  
Pity the nation that is full of beliefs,  
And empty of religion.

Pity the nation that raises not its voice,  
Save when it walks in a funeral.

Pity the nation whose statesman is a fox,  
Whose philosopher is a juggler,  
Whose art is the art of patching and mimicking.

Pity the nation that welcomes,  
Its new ruler with thrumpetings,  
And farewells him hootings,  
Only to welcome another with thrumpetings again.

Pity the nation whose sages are dumb with years,  
And whose strong men are yet in the cradle.

Pity the nation divided into fragments,  
Each fragment deeming itself a nation.

KHALIL GIBRAN,  
(Jubran Khalil Jubrran)  
Born January 04, 1883  
Bsharri Lebanon, died  
April 10, 1931

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A GOOD TEAM FOR WORLDWIDE TRANSPORTATION

# Sialkot Dry Port Trust

## A Saga of Growth



### Objectives

- a. To provide Customs clearance facilities to the exporters /importers at their door step.
- b. To provide safe, swift and economical transportation facility to exporters/importers for their Bonded Cargo from SDPT Sambrial to various air/sea ports & vice versa.



### Charge and the Services, we Offer

The policy of the Trust is to charge bare minimum expenses to exporters and importers just to meet the expenses of the port and maintenance of the allied facilities. Our charges are the lowest of any of the sea / air and dry ports of the country.

**SDPT charges Rs. 4,000/- per export container as service charges and averagely charges for loose cargo (LCL) are Rs. 6 per kg for Karachi and from Rs. 4 to 5 per Kg for Lahore and Islamabad destinations inclusive of freight and handling charges. Against these nominal charges, SDPT offers a range of services. Detail of services is as under:**

1. **Lower Transportation Cost.** Large fleet of long vehicles played a pivotal role to break the cartel of the transporters thereby caused to remain the transportation cost lower and affordable limits without SDPT own transport facility, the transportation rate would have been doubled.
2. **Lift off and Lift on Container with state of the art Top Lifter and Crane**
3. **Handling at Dry Port and Terminal Offices**
4. **Insurance cover while cargo lying at Dry Port Premises and Marine Insurance cover while cargo in transit till handed over to destined ports.**
5. **24 hours monitoring through tracking devices and monitoring staff. SMS to designated mobile number about the location of the cargo enroute.**
6. **Electricity Back up.** To cater electricity outages, two number of electricity connections were obtained from different grids with three generators having capacity of 450 KVA as back up support.
7. Two number of Electronic weigh bridges having 40 Tons and 100 Tons capacity alongwith a number of manual scales.
8. **Trolley Services.** SDPT have 5 tractors and 10 numbers of trolleys for local haulage of containerized cargo from exporter's premises. Charges of trolley service are on cost to cost basis.
9. Online availability of Bills



10.

### **Security / Safety and Surveillance for export and import cargo**

- a. Round the clock security by around 60 number of security personal equipped with modern arms including 7 MM, Triple Two and pump action rifles and 30 bore pistols.
- b. CCTV network covering all the bonded area equipped CCTV and doom cameras.
- c. Bollard system installed at entrance of bonded premises to stop any terrorist attack.
- d. 150 number of Firefighting equipment s to fight all type of fire including fire extinguishers, shovels, pricks, sands buckets , fire beaters, hooks and movable trollies.
- e. 2 numbers of fire tenders with capacity of 10,000 gallons each available 24 hours.
- f. Walk through gate is installed at pedestrian entrance also supplemented by manual scanners.
- g. Smoke detection alarm system is also installed for any untoward incident to avoid fire.

The SDPT is a trust and non-profit operating institution and its rates are fixed to meet the expenses and any surplus of funds are ploughed back into the organization for maintenance / improvement of infra-structure, development of port facilities and fulfilling its corporate social responsibility (CSR) by contributing towards projects of community development.

# See No Evil, Hear no Evil, Speak no Evil

## The Government's response to Goods Carrier Association's Demands



**AMAAN S. KHAN**  
Deputy General Manager

Export growth is important because of its effect on internal trade and economic stability. Even more, the rate of economic growth and the distribution of income and wealth in a country are closely related to export growth. Growth of an economy is directly related to exports. If exports increase at a faster pace as compared to imports, nothing can stop an economy from being a developed one. On the other hand, the instability in exports can adversely affect the process of economic development.

Lower exports mean low foreign exchange and lower foreign exchange in turn means a small purchasing capacity of a nation in the international market.

Our Government's attitude towards exports can be visualized from the facts that for the last five days no senior federal or provincial government officials held negotiations with the striking goods carriers to know their grievances causing \$180 million loss in export trade alone and billions of rupee in other sectors of the economy. Hear no evil, see no evil.

It was only after hue and cry by Trade and industry leaders who urged upon the authorities concerned to intervene and resolve the issue, which is crippling the economy, Governor Sindh Dr. Ishrat ul Ebad Khan, called on the ongoing strikers which yielded no results as there was no representative of Federal Board of Revenue (FBR)/ civil administration to consider or accept their demands.

The government seems not serious in resolving the issues of transporters as almost 24,000 container-laden trucks with imported raw materials and more than 16,000 containers loaded with exportable products have been stuck at the ports. "The issue is being prolonged because transporters and their various bodies are not on the same page as far as their demands are concerned." The 5 main demands and genuine ones on agenda included.

A. Containers being lifted by the civil administration of Sindh and Punjab for

blocking roads and streets during Muharram processions." Due to this malpractice by the civil administration, the transporters will have to pay detention charges of Rs. 20,000 on each container to shipping companies as a penalty for not returning them in time.

B. The FBR to reduce the tax rate, from three percent to two percent.

C. The parking bay allotted by KPT near ports has been sold out and transporters are facing severe difficulties in this regard.

D. The law enforcement agencies seize their containers by force, despite the fact that last year the Karachi Port Trust paid Rs2.2 billion to law enforcement agencies for the purchase of the containers that could be used for security reasons.

E. The trucks of various transporters, which were set on fire in the aftermath of Benazir Bhutto's assassination on December 27, 2007, should be immediately compensated

The All Pakistan Textile Mills Association (APTMA) Central Chairman Yasin Siddik Mr. Javed Bilwani Pakistan Hosiery Manufacturers Association (PHMA), President Lasbela Chamber of Commerce and Industry (LCCI), Ismail Sattar, Patron-in-Chief Pakistan Bedwear Exporters Association (PBEA) Shabbir Ahmed appealed to Prime Minister Nawaz Sharif and said that this continuous strike of the transporters is proving disastrous for exports and the exporters who had been battling for their survival in the global market in the face of stiff competition from neighbouring and other competing countries were feeling deserted by the government and had been pushed to the wall.

They said, "We make untiring efforts to fetch export orders and cannot let these orders go away to our competitors due to such strikes." In a situation where exporters are fighting a war of their survival in the world market due to stiff competition no support from the government is coming forth to resolve this issue. The transporters strike had already delayed export shipments related to Christmas and New Year.

They apprehended that any further delay would be disastrous because export orders worth millions of dollars would be cancelled by their buyers and this will result in large scale closure of industries. An indefinite strike is resulting into losses of \$36 million per day of foreign exchange. Authorities' apathy in this regard is causing irreparable loss to the

national economy and Pakistan is losing precious export orders.

"All this, just because of the fact that like every year the police seized the containers, whether loaded or empty from the transporters from Muharram 1st onwards from the transporters for putting barriers on the roads without caring in the least about the grave consequences to nations economy.

The six-day strike by goods transporters has proved to be the disastrous for the industry sector as they have to suffer a monstrous loss of Rs400 to Rs500 million.

As of today i.e. 13th Nov the goods' transporters approached the Karachi Chamber of Commerce and Industry (KCCI) for assistance and raised their demands at the federal level. The secretary general of the United Goods' Transporters Alliance, held an emergency meeting with KCCI President A Abdullah Zaki. Khan said "We will immediately call off the strike as soon as these five demands are fulfilled," he said.

The KCCI chief now urged the government to issue directives to the port authorities to waive huge amounts of demurrage and detention charges, keeping in view the ongoing strike by goods' transporters since November 8.

A number of shipping companies' agents, exporters and importers were facing a penalty to more than \$250,000 per day at the seaports. A shipper said around 22 ships at the seaport with export and import goods were waiting for loading and unloading, and will result in high demurrage.

In case the strike continues export and import activities and the industrial manufacturing capacity of the country would face a possible per day loss of around Rs 3.6 billion to the foreign exchange earnings through exports.

Due to the non-transportation of goods to the factories in the country there was a slowdown in ghee units, cement and soap manufacturing units besides textile dyeing and bleaching units, tanning units, yarn export and yarn import consignments while other industries were also facing non-supply of raw materials.

**For Pakistan, what worst will arrive. Whatever the nation has sowed over the last five years, it is reaping now. Every actor of the state has contributed to the destruction of the economy one way or the other; and integers will have to pay the price. My only prayer is: 'may God save Pakistan.'**

## Item Wise Export Through SDPT - October, 2013

Item Name	No. Of Consignments	Weight In Tons	Value In Million Rs.
Sports	290	465	522
Sports Ball	128	242	245
Gloves	165	476	499
Surgical	550	674	1,770
Leather Goods	554	971	1,878
Cotton Goods	51	126	120
Nylon Goods	142	252	333
Knives	27	63	60
Furniture	2	7	2
Rice	2	21	2
Machinery	2	12	2
Electrical Items	6	69	21
Marshal Arts	126	303	339
Cutlery	16	153	45
Ceramic	7	40	17
Food Stuff	11	203	10
Musical Items	15	17	18
Badges	5	1	1
Misl	393	2,957	1,093
<b>Total</b>	<b>2,492</b>	<b>7,051</b>	<b>6,979</b>

## Country Wise Export Through SDPT - October, 2013

Country Name	No. of Consignments	Weight In Tons	Value In Million Rs.
United State of America	380	938	1,681
Germany	312	467	722
United Kingdom	185	328	465
Australia	104	131	186
India	103	1,234	288
Italy	1041	167	200
Belgium	94	441	298
Netherland	92	408	244
Spain	88	253	294
France	78	96	195
Canada	75	71	122
United Arab Emirates	61	318	132
China	59	549	264
Saudi Arabia	55	316	160
S. Africa	53	218	200
Denmark	45	65	135
Japan	38	20	38
Singapore	35	23	46
Misl	534	1,006	1,309
<b>Total</b>	<b>2,492</b>	<b>7,051</b>	<b>6,979</b>

Kashaf Ud Duja  
Finance Officer (Statistics)

# DOOMS DAY

On dooms day when life reshaped in its old self  
I stood before the lord like an imp or like an elf

Body was furred in sins and shievered in pain  
Stunned dumbfounded get pushed on firepit train

Awesome voice of the lord came from crown seat  
No drum beat, no ceremony held on lord`s greet

A small tiny deeds of societyies are useful points  
Amongst multiply events sins ring high on evil points

Reciting darood that hummed by angels and thee  
And very first kalam was my faithful link to thee

But your big guilt negates your deeds on sight  
My weak flesh did over play at odd times during day and night

Where i failed on your duty and of your guide  
Against the assurance given entering heaven tide

Unseen faith accepted, meager some doled to safe life  
Kept, believe in all revealatons and in hereafter life

Became the easiest victim of devils charmful toll  
Where my weak flesh played a mojour ugly roll

I am guilty but my touch with holiest and self thee  
Who will draw mercy of my sins in total from thee

The Moazzan call in early hours of the day I was first there to pray  
First row was my choice and daily I was there without any delay

I was never shy nor afraid in doling out money to needy people  
To hide surplus wealth was not my habit to keep nor over grapple

All my good deeds were collected by grace and put to my favour  
In spite of all this my good deeds balance never tilted in my favour

Wondering, confused and dismayed fearing immediate pit fire adobe  
In a flash from a light paper fell on my good deeds balancing probe

My good deeds balance tilted high lowering bad deeds to the ground  
Delighted on change of events, tears of joy fell without any cry sound

On hearing awesome voice of the Lord on judgment day I heard next  
My joy was beyond expression as my dream broke the Lords link text

M. Z Hashmat

## SERVICES WE OFFER

Travelling Time : Average travelling time of export in 45 hours to Karachi.

Tracking of Vehicles : Tracking devices are installed in our Dry Port vehicles.

Insurance : Transit insurance of Import / Export cargo to any loss en route.

Breakdown Solutions: In case of accident, we dispatch other spare vehicle to transport the cargo at destination.

Monitoring System : A very effective monitoring system which updates forwarders every 8 hours by sending SMS on their mobile phones regarding location of the vehicle.

Lower Transportation Charges: Custom bonded vehicles available at comparatively lower rates with the assurance of the same day dispatch of the cargo.

Terminal Offices : Dry Port has its terminal offices in Lahore, Islamabad and Karachi for handling cargo at diverse locations.

Trolley Service : Dry Port has its own tractor trolleys to provide facility of local haulage on lower rates.

Weigh Bridge : Dry Port has a computerized weigh bridge.

24 Hours Custom Clearance : 24 hours Custom Clearance and working.

Secrecy of Documents : We have security codes on our computers and all the information of our clients is kept secret.

Reach Stacker and Crane: We have computerized Crane and Reach Stacker for handling containers.

### Sialkot Head Office

Sialkot Dry Port Trust, Dry Port Road, Sambrial, Pakistan  
Tel : 052-6521661, Fax : 052-6520536 Email : [info@sdpt.org.pk](mailto:info@sdpt.org.pk)  
General Manager : Mohammad Khalid Butt (0334-9983445)

### Karachi Office

Regional Office, Sialkot Dry Port Trust, Plot No 14, 1<sup>st</sup> Floor, Mandviwala Building, Old Queens Road  
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### Islamabad Office

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Incharge : Naseer Ahmed (0321-5436721)

### Lahore Office

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DHA, Lahore. Tel : 042-37039637 Fax : 04235700678 Email : [sdptlhr@sdpt.org.pk](mailto:sdptlhr@sdpt.org.pk)  
Incharge : Irfan Ahmed(0306-4451671)



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ریسرچ۔ وقاص آصف

## بلا عنوان

پتا نہیں کہ وہ دن کب آئے گا جب اقبال کے شاہین جیسا بہادر شخص  
ہمارے ملک کا حکمران بنے گا۔۔۔ اور اس قوم کی آستین چھپے ہوئے  
سانپوں کا پھین کپلے گا جو دن رات ہمارے وسائل کو ڈس رہے ہیں۔



آگر تم اللہ کو قرض حسد دو گے تو اسے کئی گناہ بڑھا کر تمہیں دے گا اور اللہ تمہیں بخش دے گا (القرآن)

مخیر حضرات کی مالی معاونت سے بلا سود قرض دینے کا ادارہ خود کفالت روزگار ٹرسٹ کے نام سے ادارہ کا قیام  
عمل میں لایا جا چکا ہے۔ جو کہ سیالکوٹ چیمبر آف کامرس اینڈ انڈسٹری کی عمارت میں اس  
کی سرپرستی میں 2010ء سے کام کر رہا ہے۔



### ٹرسٹ کے مقاصد

1- ادارے کے معاونین کے لیے رضائے الہی کا حصول اور بخشش۔ 2- چھوٹا کاروبار شروع کرنے یا  
اسے ترقی دینے کے لیے ضرورت مند افراد کو چھوٹی رقم کا بلا سود قرض دینا جو بلا امتیاز مذہب، رنگ نسل اور بلا  
تخصیص مرد و زن ہوگا۔ 3- جو لوگ پرائیوٹ افراد سے بھاری سود پر قرض لیکر پھنس گئے ہوں ان کو بلا سود  
قرض دے کر سودی اداروں اور افراد سے نجات دلانا۔

مندرجہ بالا قرض قرآن و سنت کی ہدایات کے مطابق دیا جاتا ہے۔ مالیات کے لیے اہل ثروت افراد سے  
عطیات کی اپیل ہے۔ عطیہ کی کوئی حد مقرر نہیں ہے مگر جو احباب ٹرٹی بننا چاہتے ہیں وہ ہر سال ایک لاکھ روپے کا  
عطیہ دیں گے جو کہ زکوٰۃ نہیں ہوگی۔ یہ رقم بلا سود قرضہ کی مد میں استعمال ہوگی اور اس کا علیحدہ اکاؤنٹ قائم کیا  
گیا ہے ایک دوسرا اکاؤنٹ کے نام سے قائم کیا گیا ہے جس میں زکوٰۃ کا عطیہ دیا جاسکتا ہے جو کہ قرآن  
و حدیث کے احکامات کے مطابق استعمال کیا جائیگا۔

ٹرسٹ نے اب تک 309 افراد میں مجموعی طور پر /8419000 روپے کی رقم بطور قرض حسد کی قسط وار  
واپسی بھی شروع ہو چکی ہے۔ جو کہ اب تک 68,162,00 روپے ہے اب تک 48 افراد ادارہ کے ٹرٹی بن  
چکے ہیں۔ جو افراد اپنا کاروبار شروع کرنے کے لیے قرضہ حسد حاصل کرنا چاہتے ہیں۔ وہ درج ذیل پتے پر  
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زرہیب احمد  
لون ناٹس

# Emergencies Preparedness in Industries

Nazifa Butt Sr. Program Officer  
Environmental Assessment WWF-Pakistan

Ever thought about how your business would cope in an emergency? Many business owners either don't like to think about emergencies or feel the risk isn't enough to spend time and resources planning for one. A large-scale emergency could cause your business to grind to a halt, affecting your employees, customers, your equipment and even your premises. The implication could be reduced market share, long-term uncertainty or even failure.

The 2008 Earthquake and the floods in 2010 and 11 have caused great damage like losing human lives, property destruction, economic losses, biodiversity disruption etc. There was no proper contingency plan for either of the horrific incidents. Planning for emergencies is imperative for every industrial unit, to avoid injuries, property damage etc.

Its important to know that an emergency is any unplanned event that threatens employees or customers, causes physical damage or shuts down business operations.

Events could range in nature from employee emergencies such as accidents in the workplace, sudden life-threatening events such as a heart attack or stroke, through to natural events such as earthquakes and fires. Types of man-made or natural emergencies that could affect your business; severe illness or sudden injury, electrocution, fire, floods, earthquake, chemical spills, explosions, and violence.

Employers are responsible for making sure employees are safe at work. This means you are legally

required to systematically identify, minimize and mitigate hazards. Provide suitable protective clothing, equipment to staff, safety training workshops and safety information to staff.

**Preparation of an Emergency plan**  
There should be a documented plan drafted for the kind of emergencies that can occur in your industry, meaning, you should have a good idea of the types of risk you face at work. This can form the basis of an emergency plan to minimize the effects of an emergency on your staff or business. For example, if you operate a workshop that contains heavy machinery or chemicals, your emergency plan should include a strategy for how to deal with specific scenarios such as a chemical spill or electrical fire. For retail businesses, an emergency plan could account for other scenarios such as a violent customer or an armed robbery.

All emergency plans should have comprehensive guidelines on evacuating your premises, assembly areas, shutting off gas and electricity and assisting injured colleagues and customers. Here's what a comprehensive emergency plan should contain.

**A detailed floor plan.** This details potential workplace hazards and the location of utilities, emergency equipment and supplies.

**Evacuation procedures.** This outlines safe evacuation passages and meeting areas in the event of fire or building damage.

**Emergency response.** This details who will be the floor warden(s) or

safety co-ordinator(s) to assist staff and customers in an emergency situation. This will typically also contain details on who has completed basic first aid training.

**Fire management checklist.** This checklist documents the location of fire extinguishers and safety equipment, and suggests regularly checking that sprinklers, smoke alarms and fire extinguishers are working properly.

**Emergency supplies and first aid checklist.** This can include food, water and first aid supplies to last for up to three days.

**Utilities checklist – gas, electrical.** This includes appointing a staff member responsible for turning off the gas or power in the event of a major emergency such as an earthquake, flood or fire.

**Business recovery plan.** This is a detailed plan or checklist of things your business will need to do to return to business and solve any potential issues.

Remember, an emergency plan shouldn't be something that is developed then filed away. To ensure your plan is effective, you will need to involve your employees in the planning process and communicate why it's important. You should also consider making the emergency plan part of the induction process for new staff or part of your general training material.



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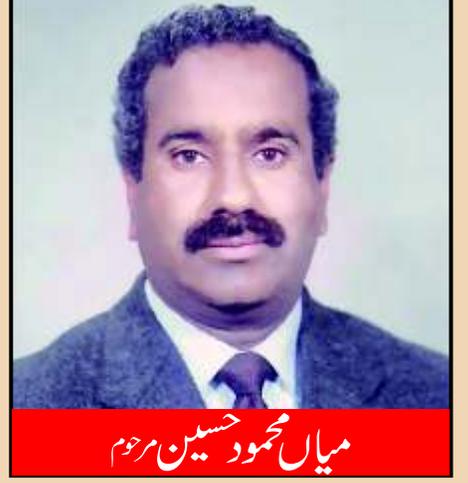


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میاں محمود حسین مرحوم



محرر: داؤد احمد چٹھانم اے



میاں محمود حسین مرحوم



# FAIR

## SERVICES AGENCY



Chief Executive  
**M. SOHAIL RANA**

Cell#: 0301-8710088



Chief Executive: Fair Services Agency, Dry Port Sambrial  
 Director: Sialkot International Airport  
 Director: Noraiz CNG Daska Road Sambrial  
 President: Sialkot Custom Agents Group Dry Port Sambrial  
 President: Sambrial Lions Club (R)  
 Owner: Taj Pharmacy  
 Owner: Rana Haneef Protein Controlled Shed Sambrial  
 Finance Secretary: Press Club (R) Sambrial  
 Member: Sialkot Chamber of Commerce & Industry

**CUSTOMS CLEARING, FORWARDING AND SHIPPING AGENT  
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# کیمرے کی آنکھ





**askari**  
*general insurance co. ltd*



Aviation Insurance



Marine Insurance



Bond Insurance



Misc Insurance



Engineering Insurance



Motor Insurance



Fire Insurance



Tracker Insurance



Health Insurance



Travel Insurance

Help Line UAN:111-444-687

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